

FINANCIAL ASSESSMENT SERVICE

FOR NON-PROFIT MH
and DD SERVICE
PROVIDERS



What is a Financial Assessment Report?

- An overall financial assessment of your agency to determine financial health and credit strength.
 - Short-term financial strength
 - Long-term financial strength
 - Five year historical trends
 - A total score comparison to other providers in New York
 - Suggestions for improvement in weak areas
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Why Order A Financial Assessment Report?

- The Report provides guidance to financial and non-financial people to better understand the fiscal operations of the agency.
 - The presentation of the Report is designed to help Board members, staff and administration move in the same direction.
 - Board Members
 - Executive Director
 - Chief Financial Officer
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Who Needs A Financial Assessment Report?

- ❑ EVERY business needs the information in this report. Multi-million dollar organizations simply cannot operate efficiently without guidelines!
 - ❑ Virtually every other industry has data readily available on financial ratio standards, but NOT MH/DD service providers...until now.
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What Does This Report Do?

- ❑ Provides a global overview of the financial operations of your agency.
 - ❑ Provides management with guidance on which financial areas are strong and which are weak in your agency.
 - ❑ Provides guidance on how to improve weak areas.
 - ❑ Provides financial guidelines for operating your agency.
 - ❑ Provides a chart comparing your agency to others in your industry.
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What Doesn't This Report Do?

- Does NOT regurgitate information that you already know and send it back to you.
 - Does NOT fix your weak financial areas without your leadership.
 - Does NOT tell you how or on which programs to spend your money.
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Who Developed the Ratios?

- ❑ A specialty investment banking firm serving DD providers.
 - ❑ Has developed every significant improvement in MH/DD financing for the last 32 years.
 - ❑ Has completed financing for over 2,400 facilities and assessed even more.
 - ❑ Has specialized in financing MH/DD providers since 1989.
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